

CEO Will Davies outlines plans for 2019



NiTech has enhanced its capabilities to serve markets in the UK, Europe and North America with a number of key strategic appointments.

“We will continue to develop the organisation during 2019 and expand our sales/technical service capability to help customers gain the benefits of our continuous reaction and crystallisation technology,” said CEO, Dr Will Davies.

NiTech has recently installed its technology with customers in the US, Canada, China, the UK and other European countries. The units range from lab to pilot and manufacturing scale in the pharmaceutical, specialty chemicals and personal care market segments (see video [here](#)).

Sustainability is key to NiTech’s technology, and our reactors and crystallisers can help companies meet today’s need for lower-cost, higher-yield production and **greener** performance.

Professor Clive Badman Joins NiTech

After a distinguished career at major pharmaceutical company GlaxoSmithKline (GSK), **Professor Clive Badman OBE** has joined NiTech as a senior adviser. Clive was awarded an OBE in 2012 for services to the pharmaceutical industry.



He commented: “Following my retirement from GSK last July, I have been able to take on some opportunities to accelerate the adoption of continuous manufacturing where I believe NiTech has a role to play in intermediates and API production.”

Clive has participated in several key industry initiatives. He was the joint creator and industry chair for UK research hub Continuous Manufacturing and Crystallisation (CMAC) from 2011 to 2018. He was also director of the £23m Remedies project, aimed at reconfiguring the medicines supply chain (see [newsletter](#)) and led the initiative to create a Medicines Manufacturing Innovation Centre, which was granted funding in June 2018 (see [newsletter](#)).

He is currently executive director, business engagement group at the [University of Strathclyde](#) and can be contacted at clive.badman@nitechsolutions.co.uk

NiTech Solutions partners Nalas Engineering

NiTech has established a new partnership in the Americas with [Nalas Engineering](#), based in Centerbrook, Connecticut.

Nalas are expert in continuous processing and scale-up. The company's lab is equipped with a NiTech DN15 unit, which is available for evaluating and developing chemical synthesis and crystallisation processes in continuous flow.



The company also offers a full suite of in-situ analytical tools, plus a full analytical suite for offline chemical analysis and solid-state characterisation. Visit www.nalasengineering.com

New appointments at NiTech Solutions

NiTech has appointed **George Butcher** as director of business development with effect from 28 January 2019.

George joins us from Renishaw, and his industry experience has ranged from agrochemicals through oral solid dose and topical formulation development, with a focus on selling and developing high-value equipment for the pharmaceutical industry. He graduated in chemistry at the University of Surrey.



George can be contacted at george.butcher@nitechsolutions.co.uk

NiTech enhances service and delivery times

NiTech's standard lab-scale equipment can now be on site between two and four weeks from ordering, depending on optional extras and location. Technical support is also readily available on site for set-up, commissioning, training and optimisation.

Call us on 0131 248 3037, or email: sales@nitechsolutions.co.uk.

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